OPUS

# Spending Matters in the Third Sector

Procurement is vital within charities and the not-for-profit sector. Procurement teams need to ensure they are delivering value for money, using the best tools to acheive their social and environment goals, reaching as many people as possible. And, as the UK Government renews their commitment to helping charities play a greater role in the running of public services, Third Sector procurement teams are under pressure to make their funding go further. But what are the best tools available to enable the promotion of better Third Sector procurement since the pandemic began?

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### How to Foster Funding

Communication within any successful procurement department needs to flow easily and tick like clockwork. Third Sector Procurement teams need an all-inclusive communications platform that will catapult productivity and value for money. Maximising savings and efficiencies, strong communication technology can help build better engagement with suppliers, stakeholders and contractors. It can also strengthen accountability between departments, improve cash flow and liberate teams to focus on front line, missionary work.



#### So what are the solutions? Unified Communications

Unified communications is a suite of technologies that can powerfully support the effective exchange of information, centralising the management of all communication channels within the Third Sector. It lets users communicate in flexible and intuitive ways, and is well known for increasing productivity and improving collaboration.

#### What are the Benefits of Unified Communications for Finance & Procurement?

- Maximised savings and efficiencies
- Procurement processes that are efficient and streamlined
- More opportunities for collaborative procurement with other agencies
- Maximise significant buying power
- Full engagement with stakeholders, suppliers and contractors
- Resource savings and simplified processes

### Communications Connecting the Third Sector

Opus is one of the few remaining independent and privately-owned communications providers in the UK. Providing high quality services and solutions to the Third Sector, Opus can provide advice and tailor solutions to meet the specific needs of HR teams.

### With Opus Unifed Communications solution, you can:

#### Look Who's Talking

Enjoy the richness of high quality video communication and see who you are speaking to for better, simpler and more intuitive discussions.

#### Shrink Your Inbox

Unified Communications equals a management inbox. Say goodbye to pages of unread messages. Enjoy the ease and speed of IM and get your questions answered directly from the right person or exchange information quickly and instantaneously.

#### Choose How You Communicate

Unified Communications (UC) technologies means you can use any device you like, from any location and still get hold of the right person at the right time.

#### Work Wherever You Choose

With Unified Communications (UC), you can work with someone as efficiently as if they were sat next to you. Let your colleague/business partner remotely see your desktop and documents.

#### Why Opus?

As a privately-owned business, their focus is on providing outstanding service to their customers, not merely satisfying shareholder demands for profitability. Opus focus on investing in staff and training whilst many competitors seek to reduce costs and head count.

From telephony, instant messaging, chat, presence, video-calling and conferencing, data sharing, call control and speech recognition, Opus Telecoms can provide the Third Sector with an intelligent platform, providing enhanced features for the 'digital first' workforce.

Do you need to do more with less? Increase staff productivity? Work beyond office boundaries and limit the need for expensive hardware? Call Call **0800 316 7566** and access the benefits of Opus unified communications – the simplest, most sophisticated solution to help you stay ahead in the digital age.

## Features of Unified Communications

#### Unified Collaboration

Benefit from UC tools that deliver seamless conversations, independent of channels and platforms.

#### Cloud Based Telephony

Enable users to easily communicate in any workspace using any media, device or operating system.

#### Microsoft Teams

Integrate existing solutions with Microsoft Teams for voice, video and contact centre solutions.

#### Omni-channel Contact Centre Solutions

Benefit from enhanced citizen engagement, by allowing them to contact you via the channels of their choosing and automate repeat questions with chatbots and self-serve solutions.

#### Mobility

Benefit from collaboration, video, voice and communication with contact centres, enjoying compatibility with multiple devices, apps and operating systems.

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